

# DMIMS

Datta Meghe Institute of  
Management Studies



ESTD. 1994  
30 YEARS OF LEGACY



## Management Development Program

BROCHURE 2024-2025

[www.dmims.edu.in](http://www.dmims.edu.in)

## ABOUT US

Datta Meghe Institute of Management Studies (DMIMS), Nagpur, is an integral part of NYSS established by Hon'ble Shri Dattaji Meghe. It is a leading provider of professional development training programs with 30 years of glorious existence. Our consultancy services aim to enhance the skills and capabilities of corporate teams. with a proven track record of delivering high-quality training solutions, we are committed to empowering organizations and individuals for success in today's dynamic business environment.

### VISION



"To be the best-known management institute providing value-based knowledge leaders for business, government, and society"

### MISSION



"To develop a contemporary skill set through curricular, co-curricular, & extracurricular activities."

## OUR VISIONARY



Hon'ble  
Shri. Dattaji Meghe

One lamp that lit strongly and firmly with a great vision of spreading the light of wisdom is our Hon'ble Shri Dattaji Meghe who is in active public life for more than 30 years. He is the architect of Nagar Yuwak Shikshan Sanstha, Nagpur. This educational society has established 27 institutions right from pre-primary to postgraduate levels covering various faculties like Medical Sciences, Pharmacy, Engineering, Social Science, Commerce, Science, Physical Education, Performing Arts & Management as well. The Society is like a joint family of about 30,000 students and about 1,500 highly educated and skilled staff.

### Management Development Programmes / Executive Development Programmes

Our MDPs & EDPs are aimed at enhancing the competencies of managers and executives working at different levels in an organization. Our MDPs cover areas like Behavioral Skills, Finance, Marketing, HRM, Operations & Logistics, Project Management, Information Systems, Industrial Relations, Data Analytics, Leadership Development, Digital Marketing, and Corporate Strategy. The training delivery methods incorporate diverse teaching methods such as case studies, simulations, role plays, closed-group analysis, and applied learning projects.

# Few glimpses of Companies where our Faculty members have proved their Expertise

- Mahindra & Mahindra
- Nitika Pharmaceuticals Specialities Pvt Ltd.
- JV Resume Services
- Mineral Exploration and Consultancy Limited (MECL)
- Reliance Power Ltd
- Western Coalfields Ltd.( WCL)
- National Power Training Institute (NPTI)
- Sunflag Iron And Steel Company Limited
- Power Grid Corporation of India
- Ceinsys Tech Limited

- Maharashtra Center for Entrepreneurship Development (MCED)
- Orange City Waterworks
- Nagpur Chemist & Druggist Association
- Maharashtra State Cooperative Bank
- Forest Development Corporation of Maharashtra
- State Street Ltd
- VANAMATI
- Standard and Poor's (S&P)
- Tirupati Urban Cooperative Bank Ltd (TUCB)
- FactSet

## Key Topics

### TECHNICAL SKILLS

- Cyber Security & Laws
- Cloud Services for Operations
- Developing a robust KYC System using Blockchain
- Leveraging AI for Customer Service Excellence.
- Use of Robotic Advisor in Fintech
- Social Media Marketing
- Advanced Excel
- Sales Analytics
- Analytics & DashBoard
- Process Integration
- Training Need Analysis
- Financial Planning
- Kaizen for Quality Improvement
- Data Analytics for corporates
- Supply Chain Modelling & Analytics
- Value Merchants: A Transformational Journey for B2B Sales People
- People Analytics
- Finance for Non Finance
- Industry 4.0
- Financial Statement Analysis for Decision Making
- HR Analytics
- Competency Mapping

### BEHAVIOURAL SKILLS

- Design Thinking
- Excellence in Communication
- Stress Management
- Sensory Branding
- Decision Making under Uncertainty
- Developing Emotional Intelligence for Managerial Success
- Work Life Balance
- Root Cause Analysis
- Enhancing Productivity at Workplace
- Positive Attitude
- Corporate Yoga
- Change Management
- Developing Leadership Skills for Change
- Managing High Performance Teams
- Personality Development for Managers
- Professional Demeanor
- Managerial Skills for Sustainability
- Consumer Behaviour & Marketing Strategies
- Developing Leadership Potential



## Customized Corporate Programs

A one-size-fits-all approach is not our philosophy. Our MDPs and EDPs break away from the traditional generic management development programs. We provide tailor-made programs exclusively designed to meet the specific Executive Learning and Corporate Training requirements of individual organizations. In this tailor made format, training modules are developed collaboratively with the client organization and arranged at a mutually agreed-upon date and venue. We invest time in thorough client and participant meetings to grasp the organizational context,

Identify competencies requiring development, and seamlessly integrate the program into the organization's overarching vision for employee learning and development. These programs can be specialized in domains such as Sales & Marketing, Operations, Finance, Strategy, Leadership, or interdisciplinary, incorporating an optimal blend of various functional areas. Our trainings are dedicated to equipping managers and executives to ascend to new levels of achievement and excellence in both their careers and organizations.



**MDP CO-ORDINATOR**

**Dr. Hetal Gaglani**

9823334171

hetalgaglani@dmims.edu.in

**Pratik Kodmalwar**

7030346030

pratik@dmims.edu.in

Address : Datta Meghe Institute of Management Studies,  
Atrey Layout, Nagpur, Maharashtra 440022